

Ergonomic Solutions increases its Northern and Eastern European Footprint through new Distribution Agreement with Ingram Micro.

Epsom, UK, 20.02.2019. Ergonomic Solutions, (www.ergonomic.solutions), the acknowledged leader in the design and supply of technology mounting & mobility solutions at the Point of Sale, Point of Payment and Point of Service, today announced that it had entered into a distribution agreement with Ingram Micro, to act as a distribution partner for Benelux, Nordics and Eastern Europe, including the Balkans and the Baltic states.

Ingram Micro helps businesses fully realize the promise of technology™—helping them maximize the value of the technology that they make, sell or use. With its vast global infrastructure and focus on cloud, mobility, technology lifecycle, supply chain and technology solutions, Ingram Micro enables business partners to operate more efficiently and successfully in the markets they serve.

The Space Program, which forms the backbone of the Ergonomic Solutions partner offering, is aimed at creating global eco-system of partners that supply technology mounting solutions for both static and mobile applications as part of their overall customer offering. It has been designed to recognise and empower partners by combining their market knowledge and experience with our industry background, global sales and marketing resources.

Partners who join the Space Program Partner Network have access to comprehensive tools and support resources to help their business prosper and grow, including an interactive partner portal. They are rewarded for the efforts they make in becoming and sustaining their partner status. The program recognizes partners based on their level of capability and commitment.

Colin Mackie, Chief Marketing Officer, Ergonomic Solutions Ltd, said, “We are delighted to have signed this distribution partnership with Ingram Micro which cements our major presence in the Nordics, and provides a platform for growth in the Baltics and Eastern Europe. With Ingram Micro we have the ideal distribution partner to support and develop the enormous range of opportunities across these geographies. Our range of technology mounting and mobility solutions complements, enables and extends Ingram Micro’s own offering of both fixed and mobile point of sale hardware in both the retail and hospitality sectors.”

Mark Cheetham, Director DC/POS Ingram Micro EMEA added “Ergonomic Solutions’ products are a great addition to Ingram Micro’s comprehensive POS portfolio. This addition ensures our reseller partners continue to have access to leading solutions that meet their customers’ needs with one-stop-shop convenience, combined with our technical and product knowledge and expertise. ”

About Ergonomic Solutions

Ergonomic Solutions is the leading global provider of innovative and ergonomically designed technology mounting, and mobility solutions for a wide range of static and mobile technology hardware at the Point of Sale, Point of Payment and Point of Service. Over 20 years of deep understanding of the evolution of

technology hardware, ensures that the latest generation of our mounting solutions enable technology to provide a combination of best practice in customer experience, and demonstrable return on investment in a wide range of static and mobile applications.

Our services include design and development for customised solutions, and our influential Ergonomics Consultancy has advised many of the world's leading retailers. In addition, we are also an active participating member of the PCI Security Standards Council. Creators of SpacePole, Ergonomic Solutions is the global market leader, having supplied over 7 million unique SpacePole installations – and in the retail sector we supply over 60% of the global top 250 retailers, making our technology mounting solutions the preferred choice.

About Ingram Micro Inc.

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivalled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead.

More at www.ingrammicro.com

Press Contact: Peter Lumsden

Tel: +44 (0) 1372 728872

Mobile: +44 (0) 7875 162344

Email: peter.lumsden@ergonomic-solutions.net